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Press Release

Kelsey Business and Technology Park Receives “CSX Select Site” Designation

Greenville Prepares for Fast-Track Industrial Development

Greenville, IL, for release January 17, 2012:

Earlier this month CSX designated the 439-acre John W. Kelsey Business & Technology Park a ‘CSX Select Site’ culminating several months of assessment and site analysis in conjunction with the City of Greenville and Austin Consulting. CSX certified the Kelsey Business & Technology Park as one of only five CSX Select Sites currently in the United States.

The program offers customers an easy way to access certified, rail-ready properties for a variety of industrial uses. The CSX Select Site designation indicates “green light” properties along the CSX network where projects can move forward rapidly because all known risk factors have been identified and potential issues resolved. The Kelsey Business and Technology Park features easy interstate access and service from two Class 1 Railroads as well as daily interchange service from Illinois Western Railroad. The proximity of the Kelsey Business & Technology Park to St. Louis is an attractive feature allowing for quick access to barge and air cargo services while still being located in an environmental attainment area far enough away from metro congestion.

The Kelsey Business & Technology Park is a 45-minute commute to downtown St. Louis and Lambert International Airport as well as ports along the Mississippi River. Located less than one mile from Interstate 70 and less than 30 minutes from Interstates 55 and Interstate 64, the Kelsey Business & Technology Park is quickly becoming a destination for companies seeking a Midwest logistics hub that will enhance supply chain and transportation savings.

“Ultimately, these sites will represent many of the best manufacturing properties along CSX’s rail network in the eastern U.S.” said Clark Robertson, CSX Assistant Vice President – Regional Development. “The Select Site designation promotes shorter decision timelines, increased speed to market and lower up-front development risk for companies seeking industrial property to place their manufacturing operations.”

“This program is a major advancement of our industrial development efforts and an opportunity that places Greenville at the forefront of creating new jobs and sizeable investments in Illinois.” Said Scott Lurkins, Economic Development Coordinator – City of Greenville. “The portfolio of critical data we have compiled gives manufacturers total confidence when selecting new plant locations.” Lurkins said, “We can now effectively compete on a whole new stage for investments and good paying, sustainable jobs.” The investment and

opportunity that this certification is expected to bring to the Greenville community is of great significance and something we will build upon as we continue growing our large pipeline of industrial leads.”

“We already have a significant number of leads for the property and plans for job growth in this region will hopefully soon become a reality. By refreshing and expanding our recruitment efforts we are beginning to see the Kelsey Business & Technology Park’s potential in the refrigerated distribution and food processing arenas.”

To receive the CSX Select Site designation, sites ranging from 100 to 1,000 acres must meet a rigorous list of key criteria, including infrastructure and utility availability, environmental reviews, appropriate zoning and entitlement, air quality permitting, rail serviceability, proximity to highways or interstate and other attributes. CSX has partnered with The Austin Consulting Company, a nationally known site selection and certification consulting firm, to screen candidate sites and assist communities with application and certification process.

“As part of their long-term growth strategy, Greenville continues to make investments in area infrastructure to enhance the John Kelsey Business & Technology Park for future large rail-served industry.” “The site is clear and flat, adjacent to rail, with an abundance of available capacity from each utility.” Says Jonathan Gemmen, Location Consultant with Austin Consulting.

The John W. Kelsey Business and Technology Park has surpassed this careful assessment to become the only CSX Select Site in Illinois. Greenville’s CSX Select Site joins four other sites in receiving the designation – two in Ohio and one in Kentucky and South Carolina.

CSX has designed a new interactive section on their company website that allows customers to view site-specific information. “The websites simple navigation and stable of pre-qualified rail ready sites make this the new gold standard in certified sites programs.” Said Don Schjeldahl, Vice President of The Austin Company.

“We are excited to partner with CSX, The Austin Company, Illinois Western Railroad, and St. Louis Regional Chamber and Growth Association (RCGA) to promote this program and our site in an effort to attract new investment to the region.” Says Lurkins “The Austin Consulting Company and CSX have been outstanding partners throughout the process and have both made this process a great experience.” Charles Barenfanger, has been an exceptional partner and an outstanding promoter of Greenville as well, we definitely could not have done this alone.” Charles Barenfanger is the owner of the proposed Illinois Western Railroad, a short line railroad that will serve the John W. Kelsey Business and Technology Park.

Jim Alexander, Vice President for Business Recruitment at the St. Louis Regional Chamber & Growth Association commented, “The extensive due diligence performed by the Austin Company and the City of Greenville on the John Kelsey Business & Technology Park and its designation as a CSX Select Site creates another valuable asset for Southwestern Illinois and the entire St. Louis region. We look forward to working with our partners in Greenville and the Illinois Department of Commerce and Economic Opportunity to bring new jobs and investment to this unique and attractive site.”

The company invites interested parties to view its new web page with easy-to-use, GIS-enabled search features that show high-resolution views of topography, rail and road layouts, and other significant characteristics of each Select Site parcel. For a detailed profile of Greenville’s new ‘Select Site’ property, search “Select Sites” at the company’s web site at www.csx.com.

